

TRACKING THE GIANTS

The Top 100 Travelling Unscripted Formats 2021-2022

April 2022

K7.Media



TRACKING THE GIANTS

The Top 100 Travelling Unscripted Formats 2021-2022

| Introduction from Doug | g Wood | 3 |
|------------------------|-------------------------------|----|
| Format Stars of 2021 | | 5 |
| Format of the | Year | 7 |
| Revival of the | Year | 10 |
| Spin-off of the | Year | 12 |
| Rising Format | Stars | 13 |
| Format To Wa | tch | 15 |
| Distributor of t | he Year | 16 |
| Largest Catalo | ogue of Active Formats | 18 |
| Top Genre | | 20 |
| Market of the | Year | 23 |
| Rising Market | of the Year | 25 |
| Appendix Table: Top 1 | 00 Travelling TV Formats 2021 | 27 |
| Definition Appendix | | 31 |
| Methodology | | 32 |
| Disclaimer | | 32 |
| About K7 Media | | 32 |

Page 2 of 32 April 2022



Introduction from Doug Wood

Welcome to the 2021-2022 edition of Tracking The Giants: The Top 100 Travelling TV Formats.

2021 certainly turned out to be another challenging year for the TV industry with many territories still facing ongoing restrictions due to the COVID-19 pandemic. But as we emerge blinking into the daylight, we should pause to celebrate the resilience and ongoing success of the unscripted global format market. With many scripted series experiencing production disruptions over the past year, non-scripted content has seen a revival in its fortunes, and we have witnessed an increased demand for reliable formats that can be turned around in a relatively short period of time.

This year, we have refined how we collect our format data with the launch of a unique data collection portal where each distributor can enter their own results directly into the system. We have also finessed the genre definitions and tightened up how we classify new sales, launches and returning series to make the overall reporting more consistent. Following a break last year, we welcome back Banijay and Warner Bros to our reporting, and of the larger distributors it was only BBC Studios who unfortunately lacked the time to participate this year.

I'm delighted that the team at K7 has allowed me to dig into their data and it has certainly revealed some very interesting results. Overall, 2021 was another big year for global format revivals, with evergreen formats such as *Who Wants To Be A Millionaire?*, *Big Brother* and *Dragons' Den* all climbing up our charts again in terms of new launches. Although *The Masked Singer* remains the most successful format of the year, we also saw newer formats such as *Game Of Talents*, *Let Love Rule* and *The Traitors* all rise up through the ranks of the best-selling formats. In terms of genre, it was challenge-based studio entertainment and reality dating that emerged as the big winners for the year. The interest in Asian formats continued in 2021, with *I Can See Your Voice* following quickly in the footsteps of *The Masked Singer*, and we named Japan as our rising market of the year as the number of new launches for formats originating in that territory have doubled year-on-year.

Page 3 of 32 April 2022

As we see further consolidation in the TV market, the battle for the top distributor of the year has turned into a very closely fought battle between just a few global players, and the need to both develop and acquire new content has never been more essential. The future is certainly looking very encouraging for the unscripted TV format business, with both traditional broadcasters and an ever-growing number of new streamers continuing to commission greater volumes of unscripted content. 2022 is already shaping up to be another exceptional year, with the ongoing unrest in eastern Europe and global economic uncertainties, it could well be the moment for entertainment formats to do exactly what they do best - to embrace, comfort and distract world-weary TV audiences.



This report is written by **Douglas Wood**. Doug has more than twenty years of experience in the media industry, in a career focused on television content and audience research across all genres and platforms. Doug started his career in television at Channel 4 in the UK before moving on to head up global research teams at Fremantle and Endemol Shine. During his research career he has worked across some of the most successful international TV formats in the world including Idols, Got Talent, The X Factor, Big Brother and MasterChef. Currently working as a freelance media consultant, Doug has a broad range of experience working across all areas of the TV content business from broadcasting to global production, format development and distribution.

The sales data is collected and compiled by K7 Media's Asia Pacific team, **Michelle Lin** and **Trang Nguyen.**

Page 4 of 32 April 2022



Format Stars of 2021

FORMAT OF THE YEAR - Game Of Talents

PAGE 7

Fremantle's *Game Of Talents* has burst into our charts as the fastest growing format of the year coming straight in at number three in the list of **Top Formats by New Launches in 2021** with a total of seven new launches in 2021. Although *The Masked Singer* (MBC Korea/Fremantle) remains the most successful overall, new launches slowed down during 2021 as that format reaches maturity.

REVIVAL OF THE YEAR - Who Wants To Be A Millionaire?

PAGE 10

Another classic format that we saw rising rapidly up our charts again in 2021 was Sony Pictures Television's *Who Wants To Be A Millionaire?*. It placed second to *The Masked Singer* (MBC Korea/Fremantle) as the most successful format of the year.

SPIN-OFF OF THE YEAR - Big Brother VIP

PAGE 12

The celebrity incarnation of Banijay's classic format secured six new launches in 2021, making it the most successful spin-off of the year, and ranked in fourth position overall.

RISING FORMAT STARS - The Traitors & Sort Your Life Out

PAGE 13

All3 Media delivered a double whammy in winning the top two positions for the best-selling new format of the year. *The Traitors* secured 11 new sales and *Sort Your Life Out* ended the year with 10 new sales.

FORMAT TO WATCH - Marble Mania

PAGE 15

With 'Games To TV' identified as a key trend in our last report, *Marble Mania* from Talpa Concepts is currently riding this wave and the format has already secured four new sales following a successful launch on SBS6 in The Netherlands in 2021.

Page 5 of 32 April 2022

DISTRIBUTOR OF THE YEAR - Fremantle

PAGE 16

In what turned out to be a very closely fought battle for the top spot this year, it was ultimately Fremantle who prevailed for a third consecutive year in launching the greatest number of new series in 2021.

LARGEST CATALOGUE OF ACTIVE FORMATS - Banijay

PAGE 18

Following their acquisition of Endemol Shine in 2020, Banijay has become the world's largest independent production group and delivered the largest catalogue of active formats and returning series in 2021.

TOP GENRE - Challenge-based Game Shows

PAGE 20

In what has been another difficult year for enticing TV audiences, it was the entertainment genre that experienced the most growth in 2021 and, within this, we saw the proportion of challenge-based game shows almost double year-on-year.

MARKET OF THE YEAR - USA

PAGE 23

Although the UK continues to account for the largest proportion of global format sales overall, it was the USA that climbed up the rankings last year, registering a growth of more than 50% in the number of originated formats. This was largely down to an increased demand for US-originated classic game show titles.

RISING MARKET OF THE YEAR - Japan

PAGE 25

Responsible for a smaller volume of new launches overall, the number of new formats originating from Japan has more than doubled year-on-year and the Asian region continues to be a creative area of focus for many distributors.

Page 6 of 32 April 2022



Format of the Year: Game Of Talents

2021 marked another eventful year for the global television market with many territories continuing to work under challenging COVID-19 restrictions and ongoing production disruptions. However, in the face of such global adversity, there were some silver linings for unscripted format producers who, unlike their scripted counterparts, were able to see new series commissioned and produced in a relatively short time frame in order to satisfy the changing requirements of the broadcasters.

The fastest moving format of 2021, and coming straight in at number three on our list of top selling titles of the year is *Game Of Talents*. Launched by Fremantle Spain on Cuatro in 2019, this hybrid format combines Fremantle's extensive experience of producing hit talent formats with the current trend for performance guessing games. Certainly, this combination seems to be working well as the format has gone from a standing start in 2020 to an impressive seven new markets in 2021, including the USA (Fox), UK (ITV), Italy (TV8) and France (TF1).

Fremantle were also responsible for another new entry to the top format list this year, with the dating format *Five Guys A Week* notching up five new launches in 2021 compared to just one in 2020. Last year, new adaptations of the format premiered in Finland (MTV3), Italy (Sky) and Sweden (TV4).

Page 7 of 32 April 2022

TABLE - LIST OF TOP FORMATS BY NEW LAUNCHES IN 2021

| Programme Title | Year of Origin | Country of Origin | Distributor | Genre | New Launches in 2021 |
|--|----------------|-------------------|-----------------------------|--------------------------|----------------------|
| The Masked Singer | 2015 | South Korea | Fremantle/ MBC | Entertainment | 12 |
| Who Wants To Be A Millionaire? | 1998 | UK | Sony Pictures Television | Entertainment | 9 |
| Game of Talents | 2019 | Spain | Fremantle | Entertainment | 7 |
| Big Brother VIP | 2000 | Netherlands | Banijay | Reality | 6 |
| I Can See Your Voice | 2015 | South Korea | Fremantle/CJ ENM | Entertainment | 6 |
| Dragons' Den | 2001 | Japan | Sony Pictures Television | Factual Entertainment | 5 |
| Five Guys A Week | 2020 | UK | Fremantle | Factual Entertainment | 5 |
| Love Island | 2015 | UK | ITV Studios | Reality | 5 |
| The Voice Senior | 2018 | Netherlands | ITV Studios | Entertainment | 5 |
| All Together Now | 2018 | UK | Banijay | Entertainment | 4 |
| Celebrity MasterChef | 2006 | UK | Banijay | Entertainment | 4 |
| The Chase | 2009 | UK | ITV Studios | Entertainment | 4 |
| I'm A Celebrity Get Me Out of Here! | 2002 | UK | ITV Studios | Reality | 4 |
| LEGO Masters | 2017 | UK | Banijay | Entertainment | 4 |
| Let Love Rule | 2019 | Netherlands | ITV Studios | Reality | 4 |
| The Way Out | 2019 | Belgium | Be- Entertainment | Entertainment | 4 |

Titles of the same rank are sorted alphabetically without the consideration of 'The'.

In terms of total new launches, *The Masked Singer* was the most successful format of 2021, holding onto the number one position for an impressive third year in succession to deliver a total of 12 new series last year. New adaptations for 2021 included Japan (Amazon), Denmark (TV4) and Poland (TVN). However, despite *The Masked Singer* holding onto the top spot in 2021, new sales have slowed considerably from a high of 23 markets in 2020 as the format now reaches global maturity.

Following quickly in the footsteps of *The Masked Singer*, another South Korean guessing format *I Can See Your Voice* has seen its rollout accelerate and ended the year with six new global

Page 8 of 32 April 2022

launches including the UK (BBC One), France (M6) and Spain (Antena 3). The format recently launched its ninth series in South Korea and scored a recommission from RTL in Germany and RTL4 in The Netherlands. **Talent formats continued to dominate international TV schedules in 2021** and the two biggest formats of the last year in terms of global reach were *The Masked Singer*, which was active in 41 markets, followed closely by *The Voice*, which was active in 38 markets.

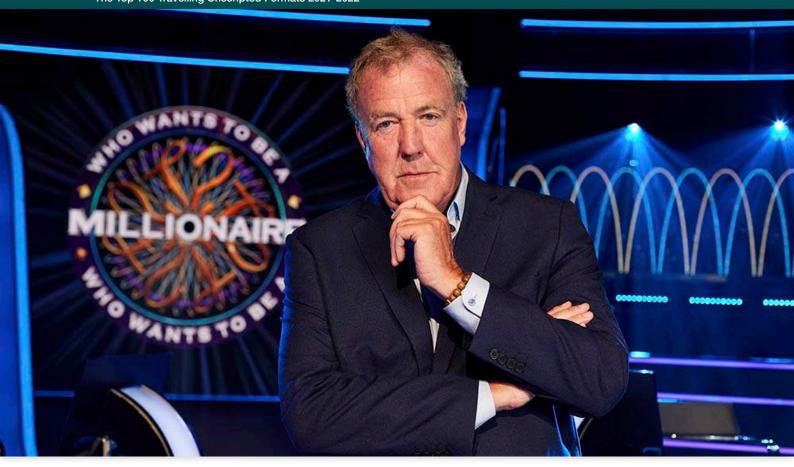


TABLE - LIST OF TOP FORMATS BY ACTIVE VERSIONS IN 2021

| Programme Title | Year of Origin | Distributors | Number of ACTIVE Versions |
|--------------------------------|----------------|--------------------------|---------------------------|
| The Masked Singer | 2015 | Fremantle/MBC | 41 |
| The Voice | 2010 | ITV Studios | 38 |
| Who Wants To Be A Millionaire? | 1998 | Sony Pictures Television | 35 |
| MasterChef | 2005 | Banijay | 29 |
| Dragons' Den | 2001 | Sony Pictures Television | 28 |
| Got Talent | 2006 | Fremantle | 24 |
| The Voice Kids | 2012 | ITV Studios | 21 |
| Come Dine With Me | 2005 | ITV Studios | 20 |
| Family Feud | 1976 | Fremantle | 20 |
| Survivor | 1997 | Banijay | 20 |

Titles of the same rank are sorted alphabetically.

Page 9 of 32 April 2022



Revival of the Year: Who Wants To Be A Millionaire?

It's testament to a great format that, over twenty years since it first launched, Sony Pictures Television's **Who Wants To Be A Millionaire?** can return to rank second among the most successful new launches of the year. Not only is the gameshow one of the top selling formats of 2021, but it also has the accolade of being the most successful format ever created, with local adaptations in over 100 markets (and still counting). Along with its 1990's stablemates **Big Brother** and **Survivor**, these three formats set the template for the modern format business in the 21st Century.

The recent revival in the fortunes of *Who Wants To Be A Millionaire?* can not only be put down to the fact that it is a beautifully crafted and executed format, but can also be attributed to the intersection of two broader societal movements. Firstly, **a wave of nostalgia for the nineties** has been a growing trend for the past few years, with audiences harking back to a time when the world was a simpler place - a time before streaming, when TV entertainment could bring the whole family together in a shared experience.

Secondly, the global pandemic resulted in the **delay of many scripted productions**, and broadcasters around the world looked to tried and tested non-scripted formats that could be produced in a relatively short period of time to fill gaps in their schedules. This trend is further borne out when you look at our list of the Top 16 formats of the year (see table of Top Formats By New Launches in 2021, p. 8), with nearly half of them titles aged over ten years old.

Page 10 of 32 April 2022

Quiz and game show formats have continued to hold an enduring appeal for TV audiences, with the **recent Worldle phenomenon** being just the latest example of how fundamental game playing is to the human condition. It's no coincidence that CBS has recently ordered a Ru Paulhosted adaptation of *Lingo* from All3Media, following ITV's recommission of the format after a successful premiere in the UK last January.



The resurgence of these classic quiz and game show titles can also be seen in our data for 2021, which shows that *Who Wants To Be A Millionaire?* is still active in 35 markets and another classic game show format from Fremantle, *Family Feud*, which first launched in 1976, is still active in 20 markets. With the world looking an increasingly darker place in 2022, we may see further growth for quiz and game show formats as TV audiences look for distraction and entertainment during these uncertain times.

Page 11 of 32 April 2022



Spin-off of the Year: Big Brother VIP

Banijay's **Big Brother** is another ground-breaking format that we have seen scaling the format charts again in 2021, but this time it is for the celebrity incarnation of the format. In our list of top formats for the year, **Big Brother VIP** comes in at No.4 with six new launches and the format is now active in 17 global markets - surpassing the 11 active markets for the original Big Brother.

In 2021, *Big Brother VIP* saw successful revivals of the format in Australia (last aired in 2002) and Finland (last aired in 2013) and new sales for Portugal, India and Quebec among others. The irony certainly isn't lost on us that in a year of global lockdowns and restrictions, TV viewers wanted to watch a group of celebrities locked up in a house together.

Creating new spin-offs from existing titles is a useful way to extend the life-cycle of a format franchise, and gives both broadcasters and viewers the reassurance of a known brand with a proven track record.

Along with *Big Brother VIP*, we saw new sales in 2021 for other format spin-offs, including *Celebrity Hunted* and *The Voice Senior*. This trend is expected to continue for the foreseeable future. In 2021, Banijay launched a new *All Star* version of *Big Brother* on TVI in Portugal, while in 2022, *The Voice* has added to its *Junior* and *Senior* versions with *The Voice: Generations*, which premiered on Seven in Australia in January 2022.

Page 12 of 32 April 2022



Rising Format Stars:

The Traitors & Sort Your Life Out

TABLE - TOP THREE 2021-PREMIERED FORMATS BY NEW SALES

| Programme Title | Distributor | Country of Origin | Genre | Volume of New Sales (includes new launches in 2021 and confirmed future deals) |
|--------------------|----------------|-------------------|--------------------------|--|
| The Traitors | All3Media | Netherlands | Entertainment | 11 |
| Sort Your Life Out | All3Media | UK | Factual Entertainment | 10 |
| Marble Mania | Talpa Concepts | Netherlands | Entertainment | 4 |

Based on our list of upcoming sales for new formats that premiered in 2021, All3Media is shaping up to have two of the biggest hits of 2022, already clocking up 11 new sales for **The Traitors** and 10 new sales for **Sort Your Life Out**.

Page 13 of 32 April 2022

With an addictive mix of celebrity reality and guessing game, *The Traitors* successfully launched on RTL4 in The Netherlands in March 2021 and has now been commissioned for a third season in its home market, as well as being produced in Belgium.

Despite the global appeal of true crime drama, the whodunnit has been a notoriously difficult genre to execute as a TV entertainment experience, and there have been many worthy attempts that have failed in the past. But *The Traitors*, with its mix of *Big Brother* meets *The Mole* meets celebrity intrigue, may be onto a winning combination. This year, the format is set to grow further with sales already secured in three of the largest TV markets, with upcoming launches in the UK (BBC One), USA (NBC) and Germany (RTL).



Another very timely post-lockdown format is *Sort Your Life Out*, presented by British social media favourite Stacey Solomon and launched successfully on BBC One in April 2021. This format takes families on a mission to declutter and reorganise their homes, helped by Stacey and her team of experts. The feel-good show builds on the Marie Kondo tidying phenomenon and general lifestyle trend, whilst delivering emotional stories and diverse casting.

With a second series commissioned by BBC One, *Sort Your Life Out* has already aired in Sweden (TV4), Norway (TV2) and The Netherlands (SBS6), with more global launches to come during 2022.

Page 14 of 32 April 2022



Format To Watch: Marble Mania

Already picked up by K7 as a key trend in last year's report, in 2021 we continued to see playful, nostalgic kids games re-imagined in many of the new titles coming to market.

In terms of future sales, the Talpa Entertainment format *Marble Mania* captures this trend perfectly and came in at number three on our list of upcoming launches for 2022. *Marble Mania*, distributed by Talpa Concepts, is a big studio entertainment show that sees celebrities compete in a series of challenges and spectacular marble runs. Originally launched in January 2021 on SBS6 in The Netherlands, the show has already aired two series in both its domestic market and in Germany, where the format launched on RTL in May 2021.

Once again, the recent global pandemic seems to have further strengthened this existing nostalgia trend and *Marble Mania* follows a long list of recent entertainment formats that have revisited childhood play. Whether it be 1980's video game *Frogger* or crazy golf in *Holey Moley*; building bricks in *Lego Masters*, *The Floor Is Lava* on Netflix or the recently launched *Domino Masters* on Fox in the USA (March 2022).

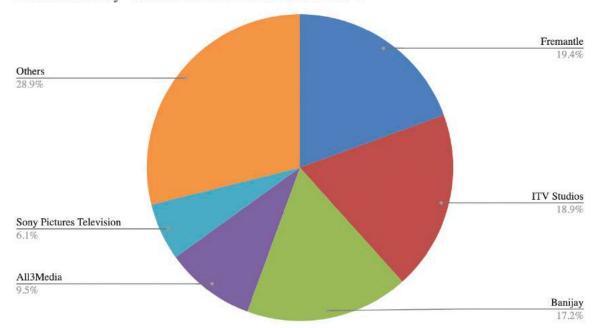
Page 15 of 32 April 2022

Fremantle

Distributor of the Year: Fremantle

The battle for distributor of the year turned into a closely fought battle between just three major players - Banijay, Fremantle and ITV Studios. In what turned out to be a tight finish, worthy of the best talent show finale, it was ultimately Fremantle who prevailed for a third year running, delivering a total of 80 new launches in 2021. There was only the smallest of margins between these top three distributors, with ITV Studios securing a commendable 78 new launches and Banijay on 71 new launches for the year.





Page 16 of 32 April 2022

Co-distributed with MBC, Fremantle's most successful title of the year, and top ranking overall, was *The Masked Singer* (this was also the top-ranking format in 2020). This blockbuster format notched up an impressive 12 new launches for the year, including Canada (TVA), Japan (Amazon) & Sweden (TV4) among others.

Also rising quickly up the format charts for Fremantle in 2021, was the Spanish-developed *Game Of Talents*, which became the second most successful format of the year for the distributor with seven new launches. This was followed closely by *I Can See Your Voice* (codistributed with CJ ENM) and *Five Guys A Week*, which each notched up five new launches for the year. Overall, Fremantle took four places in our top list of the 16 most successful formats of the year - the same as Banijay who saw *Big Brother VIP*, *All Together Now*, *Celebrity MasterChef* and *Lego Masters* all make it into the top rankings for 2021.



ITV Studios also warrant a special commendation here, as their recent acquisition activity has seen them rise up rapidly through the ranks with 78 new launches in 2021 (not including Armoza titles), and their big formats continue to feature strongly in our list of the top selling formats. Last year, both *Love Island* and *The Voice Senior* came joint fifth with five new launches each.

As we come out of the global pandemic, 2022 is shaping up to be another very competitive year as distributors continue to consolidate and grow, and the race for the most successful formats becomes ever closer.

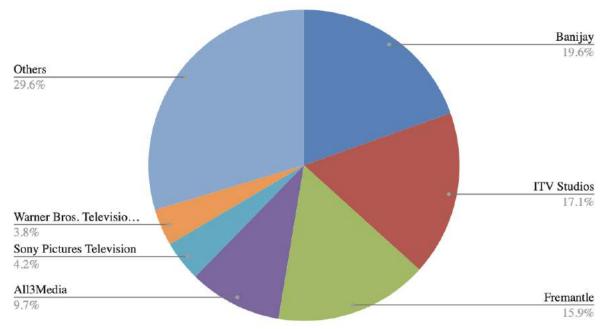
Page 17 of 32 April 2022

Banijay

Largest Catalogue of Active Formats: Banijay

Following its acquisition of Endemol Shine in 2020, Banijay has now become the world's largest independent production group, and this year returned completed format data for its freshly merged operation following a break in 2021. This means that Banijay is now responsible for the largest format catalogue in the business, having brought some of the most successful programme franchises in the world together under one roof. This newly enlarged operation means that Banijay is in the position to offer buyers an enviable selection of classic formats including **MasterChef**, **Survivor** and **Big Brother**, and newer formats including **Hunted**, **Lego Masters** and **Your Home Made Perfect**.

Distributors by Number of Active Formats in 2021



Page 18 of 32 April 2022

There's no doubt that selling new formats is key for any global production group, but equally important is keeping long-running formats fresh and relevant to both TV audiences and buyers alike. Looking across the full list of active formats for the year (this includes new launches, returning series and confirmed sales), Banijay finished the year with a total of 295 active series, followed in a very close second position by Fremantle with 288 series.

In terms of their global reach, Banijay's most successful formats were *MasterChef*, active in 29 territories; *Survivor*, active in 20 territories; and *Big Brother VIP*, active in 17 territories. Thanks to their recent acquisition of Endemol Shine, Banijay claimed the top position in delivering the greatest number of unique format titles and the most returning series for 2021.



Page 19 of 32 April 2022

The Top 100 Travelling Unscripted Formats 2021-2022



Top Genre: Challenge-Based Game Shows

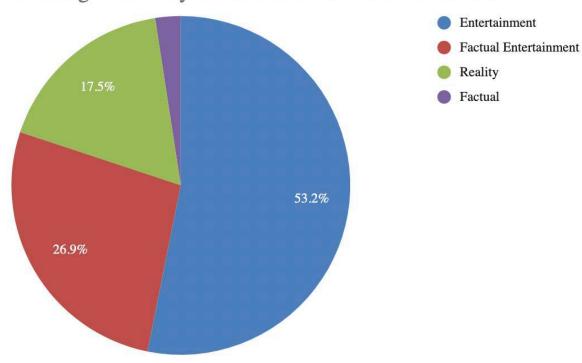
We've slightly refined how we track genres this year, which has allowed us to drill down further into the specific format sub-genres and keywords. It's fascinating to see how these genres have shifted across the two years of the global pandemic, and during this time we have seen a distinct rise in the proportion of new entertainment formats, at the expense of 'worthier', society-based factual formats. A popular theory for this suggests that during lockdown, viewers had enough of 'real-life' in their everyday lives and looked for more relaxing entertainment to unwind to on TV.

In this section we take a closer look at the best-performing sub-genres under the four genres below (Factual, Reality, Entertainment and Factual Entertainment). Some sub-genres fall under more than one genre - for example, dating and relationships can come under entertainment, factual entertainment and reality while competition appears only under factual entertainment and reality.

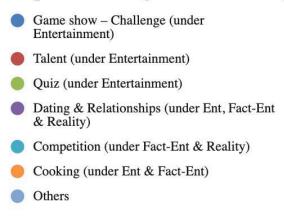
Looking across all the new launches in 2021, we see challenge-based game shows replace quiz-based shows as the overall No.1 sub-genre. This is hardly surprising when you think that this includes big movers such as *The Masked Singer* and *I Can See Your Voice*, along with a raft of new guessing-based entertainment formats coming to the market. The other dominant sub-genres for the year were Talent and Dating & Relationships. Looking across all the new launches in 2021, Talent formats make up 13% of the total, while Dating & Relationship formats account for 11%.

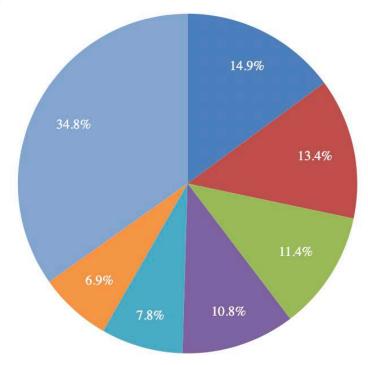
Page 20 of 32 April 2022

Top Performing Genres By Volume of New Launches in 2021



Top Performing Sub-Genres by Volume of New Launches in 2021





Page 21 of 32 April 2022

Reality, and in particular 'reality dating' is another genre that has seen a change in its fortunes over the past few years. The success of *Love Is Blind* and *Too Hot To Handle* on Netflix has without doubt proven that there is a whole new generation of viewers for the genre, and when we look at our list of the most successful formats for the year, *Survivor* remains active in 20 markets, *The Bachelor* is still active in 13 markets and *Love Island* continues to shine in 11 markets.

Meanwhile, another classic reality format from ITV Studios *I'm A Celebrity...Get Me Out Of Here!* comes in at joint sixth place on our list of top formats for the year. ITV Studios is also enjoying a successful roll-out for one of its newer reality-dating formats, *Let Love Rule*, which secured four new launches in 2021 and ranked in joint sixth place among the top new launches for the year.

Celebrity-based formats were also on the rise during 2021, with 'celebrities' topping the charts as the most repeated keyword across all new launches. In the case of long-running franchises, a celebrity version can often be a sure-fire way of extending the appeal and overall lifecycle of a TV brand.

| Keyword | Time Repeated |
|----------------------|---------------|
| Celebrities | 94 |
| Competition | 87 |
| Feelgood | 52 |
| Guessing Game | 30 |
| Classic Game | 23 |
| Interactive | 23 |
| Matchmaking | 20 |
| Impossible Challenge | 18 |
| Society | 17 |
| Mental | 16 |
| Transformation | 15 |
| Human Interest | 13 |
| Crazy | 12 |
| Island dating | 12 |
| Generations | 11 |
| True Stories | 10 |



This has worked to great effect for existing formats such as *Big Brother VIP*, *Celebrity Bake Off* (pictured) or *Celebrity Hunted*. In the risky world of new format launches, a celebrity attachment can often reassure a reluctant broadcaster that the show arrives with some element of familiar appeal.

Page 22 of 32 April 2022

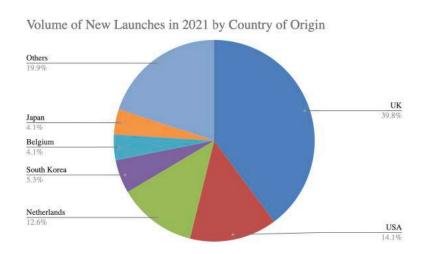
The Top 100 Travelling Unscripted Formats 2021-2022



Market of the Year: USA

Although UK-originated formats continue to account for the largest proportion of global format launches overall, making up 40% of the total in 2021, it was the USA which climbed up the rankings last year, registering growth of more than 50% in the number of originated formats.

When you look at the list of US-originated format movers, it becomes clear that part of the reason for this growth is that many of the most successful classic quiz and game show formats originally came from the USA, and demand for them has risen over the past two years. In 2021, we saw increased sales for many evergreen favourites including *Match Game*, *Family Feud*, *Hollywood Squares* and *Name That Tune*. The fact that *Name That Tune* is celebrating its 70th anniversary in 2022 and is still going



Page 23 of 32 April 2022

strong should prove extremely encouraging to any distributor with an eye to creating and maintaining a long-running format franchise.

It was also good news for US-originated reality formats, with Banijay notching up new sales for its blockbuster titles, *Temptation Island*, while Warner Bros. secured new sales for both *The Bachelor* and *The Bachelorette*. In terms of newer US-originated formats, a local adaptation of *The Hustler* (All3Media) was produced in 2021 for NPO1 in The Netherlands, *Tough As Nails* (Paramount) was adapted for VTM in Belgium and *Dating No Filter* (NBCU) moved to Sky in the UK in February last year.

In terms of the markets that aired the most new series, either through format origination or acquisition, this has remained relatively stable year-on-year, with the UK holding onto the top position, followed closely by The Netherlands, Germany, Spain and France', but South Korea, Belgium and Japan are mentioned in the pie chart.



Page 24 of 32 April 2022



Rising Market of the Year: Japan

Following the success of many high profile South Korean formats over the past few years it comes as no surprise that many distributors continue to track the Asian region closely for new creative ideas.

Although South Korea has received most of the buzz in recent years, Japan has been moving up the charts. Although it is responsible for a smaller volume of new sales overall, the number of new formats originating from Japan has more than doubled year-on-year, rising from 7 in 2020 to 16 in 2021. Across the same period, the number of new launches for formats originating in South Korea has declined year-on-year, with just two titles, *The Masked Singer* and *I Can See Your Voice* now accounting for 80% of all new South Korean originated series launched in 2021.

Japan is certainly no stranger to global format success. If you look at the list of the most successful formats for the year, *Dragons' Den* comes in at joint fifth position with five new launches in 2021 and the format is currently active in 28 markets. Neither can we forget that Japan was responsible for originating one of the fastest format rollouts ever with the global success of *Hole In The Wall* in the early 2000's.

Page 25 of 32 April 2022

More recently, Japanese format *Last One Laughing* (originally titled *Hitoshi Matsumoto Presents Documental*) has also seen rising numbers of local adaptations across Amazon Prime Video since its premiere in 2016. Other Japanese movers in 2021 include cooking competition *The Rolling Kitchen* (pictured), distributed by YTV in Brazil and Mongolia, and the brilliantly surreal *Sokkuri Sweets* distributed by Nippon TV in the USA and Netherlands.



Page 26 of 32 April 2022



Appendix Table: Top 100 Travelling TV Formats 2021

| # | Programme Title | Year of Origin | Country of Origin | Distributors | Total Launched Versions |
|----|--------------------------------|-------------------|--------------------|------------------------------------|-------------------------------|
| 1 | Who Wants To Be A Millionaire? | 1998 | UK | Sony Pictures Television | 174 |
| 2 | Deal Or No Deal | 2000 | The Netherlands | Banijay | 85 |
| 3 | Got Talent | 2006 | UK | Fremantle | 79 |
| 4 | Big Brother | 1999 | The Netherlands | Banijay | 78 |
| 5 | Family Feud | 1976 | USA | Fremantle | 72 |
| = | MasterChef | 2005 | UK | Banijay | 72 |
| 7 | The Voice | 2010 | The Netherlands | ITV Studios | 71 |
| 8 | Dancing with the Stars | 2004 | UK | BBC Studios | 66 |
| 9 | Minute To Win It | 2010 | USA | Banijay | 63 |
| 10 | Survivor | 1997 | UK | Banijay | 60 |
| 11 | Are You Smarter Than? | 2007 | USA | MGM (part of Amazon Prime Studios) | 57 |
| 12 | The Money Drop | 2010 | UK | Banijay | 56 |
| = | The X Factor | 2004 | UK | Fremantle | 56 |
| 14 | Idols | 2001 | UK | Fremantle | 53 |
| 15 | Cash Cab | 2005 | USA | All3Media | 51 |
| = | Dragons' Den | 2001 | Japan | Sony Pictures Television | 51 |

Page 27 of 32 April 2022

| = | Popstars | 1999 | New Zealand | Banijay | 51 |
|----|-----------------------------------|------|--------------------|--|----|
| 18 | The Wheel of Fortune | 1975 | USA | Paramount Global Content Distribution | 49 |
| = | Weakest Link | 2000 | UK | BBC Studios | 49 |
| 20 | The Masked Singer | 2015 | South Korea | Fremantle/MBC | 47 |
| 21 | Come Dine With Me | 2005 | UK | ITV Studios | 46 |
| 22 | Hole in the Wall | 2006 | Japan | Fremantle | 45 |
| = | Next Top Model | 2003 | USA | Paramount Global Content Distribution | 45 |
| 24 | The Voice Kids | 2012 | The Netherlands | ITV Studios | 42 |
| = | Your Face Sounds Familiar | 2011 | Spain | Banijay | 42 |
| 26 | Big Brother Vips | 2000 | The Netherlands | Banijay | 41 |
| = | My Mom Cooks Better Than Yours | 2014 | Spain | Fremantle | 41 |
| 28 | 1 Vs 100 | 2000 | The Netherlands | Banijay | 39 |
| = | Gogglebox | 2013 | UK | All3Media | 39 |
| = | The Farm | 2001 | Sweden | Fremantle | 39 |
| = | Wife Swap | 2003 | UK | Banijay | 39 |
| 32 | Take Me Out | 2008 | Australia | Fremantle | 38 |
| = | The Price is Right | 1950 | USA | Fremantle | 38 |
| 34 | The Bachelor | 2002 | USA | Warner Bros. Television Distribution (WBTVD) | 37 |
| = | The Great British Bake Off | 2010 | UK | BBC Studios | 37 |
| 36 | Fort Boyard | 1990 | France | Banijay | 36 |
| = | I Love My Country | 2008 | The Netherlands | ITV Studios | 36 |
| = | The Dating Game | 1965 | USA | Sony Pictures Television | 36 |
| = | The Farmer Wants a Wife | 2001 | UK | Fremantle | 36 |
| 40 | Singing Bee | 2007 | USA | Magnify Media | 35 |

Page 28 of 32 April 2022

| 41 | The Moment of Truth | 2007 | Colombia | Electus | 34 |
|----|-------------------------------|------|-----------------|--|----|
| = | Undercover Boss | 2009 | UK | All3Media | 34 |
| 43 | Wipeout | 2008 | USA | Banijay | 33 |
| = | Fear Factor | 1999 | The Netherlands | Banijay | 32 |
| 45 | MasterChef Junior | 2010 | UK | Banijay | 32 |
| 46 | Celebrity MasterChef | 2006 | UK | Banijay | 31 |
| = | Killer Karaoke | 2009 | Lebanon | Banijay | 31 |
| = | Married at First Sight | 2013 | Denmark | Red Arrow Studios International | 31 |
| = | Project Runway | 2004 | USA | Fremantle | 31 |
| 50 | Kitchen Nightmares | 2007 | USA | All3Media | 30 |
| = | Pyramid | 1973 | USA | Sony Pictures Television | 30 |
| = | Temptation Island | 2001 | USA | Banijay | 30 |
| 53 | The Biggest Loser | 2004 | USA | Banijay | 29 |
| = | The Greats | 2002 | UK | BBC Studios | 29 |
| = | The Wall | 2017 | USA | Banijay | 29 |
| 56 | Anything Goes | 2011 | France | Banijay | 28 |
| 57 | Hollywood Game Night | 2013 | USA | NBC Universal | 27 |
| = | My Man Can | 2012 | Germany | Red Arrow Studios International | 27 |
| = | So You Think You Can Dance | 2005 | USA | Banijay | 27 |
| = | Test The Nation | 2001 | The Netherlands | Warner Bros. Television Distribution (WBTVD) | 27 |
| 61 | First Dates | 2013 | UK | Warner Bros. Television Distribution (WBTVD) | 26 |
| = | Power of 10 | 2007 | USA | Sony Pictures Television | 26 |
| = | Thank God You're Here | 2006 | Australia | Fremantle | 26 |
| = | The Bar | 2000 | Sweden | Fremantle | 26 |
| 65 | Child's Play | 1982 | USA | Fremantle | 25 |

Page 29 of 32 April 2022

| = | Four Weddings | 2009 | UK | ITV Studios | 25 |
|----|----------------------|------|--------------------|--|----|
| = | Ninja Warrior | 1997 | Japan | TBS/The Story Lab | 25 |
| = | Operation Triumph | 2001 | Spain | Banijay | 25 |
| = | The Apprentice | 2004 | USA | Fremantle | 25 |
| = | The Newlywed Game | 1966 | USA | Sony Pictures Television | 25 |
| = | Top Chef | 2006 | USA | NBC Universal | 25 |
| = | Worst Driver | 2002 | UK | Passion Distribution | 25 |
| 73 | Beauty and The Geek | 2005 | USA | Banijay | 24 |
| = | Brainiest | 2001 | UK | Sony Pictures Television | 24 |
| = | Dating in the Dark | 2009 | The Netherlands | ITV Studios | 24 |
| = | Deal With It | 2010 | Israel | Keshet International | 24 |
| = | Divided | 2012 | The Netherlands | ITV Studios | 24 |
| = | Hell's Kitchen | 2004 | UK | ITV Studios | 24 |
| = | Lip Sync Battle | 2015 | USA | Paramount Global Content Distribution | 24 |
| = | Power Couple | 2014 | Israel | Dori Media | 24 |
| 81 | All You Need Is Love | 1992 | The Netherlands | Banijay | 23 |
| = | Celebrity Splash | 2012 | The Netherlands | Warner Bros. Television Distribution (WBTVD) | 23 |
| = | Little Big Shots | 2016 | USA | Warner Bros. Television Distribution (WBTVD) | 23 |
| = | Supernanny | 2004 | UK | Warner Bros. Television Distribution (WBTVD) | 23 |
| 85 | Guess My Age | 2016 | France | CAN'T STOP media | 22 |
| = | Hollywood Squares | 1965 | USA | Paramount Global Content Distribution | 22 |
| = | Love Island | 2015 | UK | ITV Studios | 22 |
| = | Ranking the Stars | 2004 | Japan | TV Asahi | 22 |
| = | The Mole | 1998 | Belgium | Primitives | 22 |
| 90 | Boom! | 2015 | Israel | Keshet International | 21 |

Page 30 of 32 April 2022

| = | Don't Tell The Bride | 2007 | UK | All3Media | 21 |
|----|-------------------------------------|------|-----------------|--|----|
| = | I Can See Your Voice | 2015 | South Korea | Fremantle/CJ ENM | 21 |
| 93 | Brainteaser | 2001 | UK | Banijay | 20 |
| = | Identity | 2006 | USA | Banijay | 20 |
| = | Lingo | 1987 | UK | All3Media | 20 |
| = | Ready Steady Cook | 1994 | UK | Banijay | 20 |
| 97 | All Together Now | 2018 | UK | Banijay | 19 |
| = | Dancing on Ice | 2006 | UK | ITV Studios | 19 |
| = | Greed | 1999 | USA | Fremantle | 19 |
| = | Let's Make a Deal / The Big Deal | 1963 | USA | CAN'T STOP media | 19 |
| = | Psychic Challenge | 2006 | UK | Banijay | 19 |
| = | Star Academy | 2001 | The Netherlands | Banijay | 19 |
| = | The Chase | 2009 | UK | ITV Studios | 19 |
| = | Total Blackout | 2010 | Japan | Fremantle | 19 |
| = | Who Do You Think You Are? | 2004 | UK | Warner Bros. Television Distribution (WBTVD) | 19 |
| = | Who Wants To Marry My Son? | 2006 | The Netherlands | Warner Bros. Television Distribution (WBTVD) | 19 |

Titles of the same rank are sorted alphabetically.

Definition Appendix

- A **New Launch** in 2021 means a new version of any format aired between 1 Jan 2021 to 31 Dec 2021.
- An **Active Version** means a version of a format that is still running after 1 Jan 2021. This can be either a renewed season or a new sale that has been finalised but not aired yet as of the data submission deadline of this report. In other words, if a version's latest broadcast year is 2021 or 2022 we call the version an 'Active' version.
- A **2021-premiered Format** is a format that has its first version premiered between 1 Jan 2021 to 31 Dec 2021.

Page 31 of 32 April 2022



Methodology

Unless otherwise stated, all data is based on information supplied to us directly by each distributor. The Top 100 Formats list is based solely on the number of launched versions by title.

BBC Studios did not submit sales data for this year and so sales have been estimated based on K7 desk research.

Disclaimer

Unless otherwise stated, sales information has been provided by each distributor. Every effort has been taken to validate this data, however K7 will not be held responsible for any inaccuracies in third party provided information.

About K7 Media

Founded in 1998, K7 Media is a global independent organisation providing media intelligence to broadcasters, streaming platforms, distributors and production companies across the world.

Drawing on the team's extensive knowledge of the international TV and digital sector to produce personalised research, showreels and reports, K7 Media is retained as a trusted source of industry insight for clients across the world.

For more information visit - K7.Media

Any business inquiries please contact Victoria De Kerdrel at victoria.dekerdrel@k7.media

Page 32 of 32 April 2022